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**Call for offers**  
**PROJECT ARTE Interreg IT-SI**  
**Lecture on Italian medical device market**

**1. Background**

The common challenge of project ARTE is to develop the program area into a reference point of the European ecosystem for innovative therapies and regenerative medicine which is a priority for the European Commission in order to make it attractive for investors in the field of Smart Health, which is one of key sectors of S3. The related global market is estimated at 20 BN EUR with compound annual growth rate (CAGR) of 36%.

The common goal is to strengthen the competitiveness of the area by enhancing cross-border cooperation between Italian and Slovenian subjects: research centres, hospitals, SMEs, technology parks and private investors.

The proposed change is the beginning of cooperation, exchange of knowledge and experience and transfer of technology for innovative drug development which includes a pilot project on cell therapy for osteoarthritis (a condition that causes disability and affects 10% of adult population in target area and 50% of adults, older than 60 years of age).

The main jointly established results are collaboration of 3 research centres/hospitals, 2 partner companies and 2 networks of biomedical companies with more than 70 SMEs, development of 5 innovative solutions (products or services) e.g. cell sorting and display systems, cell proliferation systems, fluidics and microfluidics, education modules FAD, for biomedical market, doctors and patients.

An international approach is necessary in order to ensure complementarity of subject in the biomedical sector which stand out due to their competences in the program area. The project is highly innovative as it introduces new methodologies into personalized and regenerative medicine e.g. stem cell therapy for tissue regeneration to substitute for a surgical procedure. In addition, it has an enormous market potential and will improve the quality of life through development of safe and effective treatments for patients.



## **2. Subject of call for offers**

Subject of the call for offers is related to a lecture, titled *Italian medical device market* that will be part of a workshop that will take place at Biovalley Investments S.p.A. in Trieste (Italy) on the 31<sup>st</sup> of July 2019 in the course of project ARTE Interreg IT-SI.

The lecture should be related to topics that pertain to the project ARTE. The language of presentation is English. The lecture should be 45 minutes long; at the end of each lecture, 15 minutes will be given for questions from the audience. The lecturer must allow his/her presentation material to be distributed to participants of the workshop.

All the actions will be discussed and agreed upon with Technology Park Ljubljana (TPLJ). The service provider will be in regular contact with TPLJ and available for updated upon request. Service provider will prepare a (short) report in corresponding format (provided by TPLJ).

## **3. Offer should provide the following information:**

- Contact details of service provider
- Subject of offer
- Price
- Offer should be valid for at least 30 days
- References (including a CV).

## **4. Timeline and financial framework:**

Implementation of activities will start upon signed agreement.

Deadline for application for the lecture: 15.7.2019

Estimated value of the service: 500,00 € without VAT.

## **5. Terms of payment:**

The payment for approved services performed will be delivered in accordance with Slovenian legislation. Payment is in 30 days upon receipt of the Invoice for approved services/results.





#### 6. Selection Criteria:

Contract for the provision of services will be concluded with the most favourable and economic offer (references, price) for the period as described in point 4 of this call for offers.

#### 7. Deadlines for submission of offers:

Deadline for submission of the offer is Monday, 15.7.2019 till 3 p.m. by e-mail:  
[urska.rauter@tp-lj.si](mailto:urska.rauter@tp-lj.si).

Contact for additional information: Urška Rauter, 00386 (1) 620 3 406

Technology Park Ljubljana: Simona Knežević Vernon, Lead project manager

Signature:

Date: 9.7.2019